**Residual/Investment Stock – Scenario Template**

**Security Address:**

**Description (Apartments/Townhouses):**

**How many units in the development?**

**How many have been sold?**

**How many are left over?**

**Are these being sold or retained?**

**Are the properties held under a corporate entity or individual names?** \_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Total Security Value:**

**Average sale price per unit:**

**Existing Loan Amount/lender:**

**Loan Amount Required:**

**Will it be an individual or company borrower?** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Loan Purpose** [ ]  **Refinance** [ ]  **Refinance + Equity Release (if ticked, please explain below)**

**Interest to be:** [ ]  **Capitalised** [ ]  **Serviced monthly**

**If servicing monthly, what can they show for servicing:**

**If being retained, proposed rental:**

**Have Occupancy Certificate’s been issued:**

**Client Net Asset Position:**

**Exit Strategy:**

**Comments** (Has this scenario been to any other lenders, if yes provide detail):

**Please specify on sale – the ideal LVR reduction to loan amount** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_